

# Inside AOCS

## AOCS budget compared to other associations'

How does AOCS' income and outgo compare to other associations'?

Executive Director James Lyon recently prepared a report for the AOCS Governing Board members comparing AOCS income and expenses by category compared to other organizations. The results for other groups are from an

"Association Operating Ratio Report, 1980" prepared by the American Society of Association Executives (ASAE). The report was based on 871 responses to a questionnaire.

One problem in the ASAE report is that it does not provide a report for the major three characteristics that define AOCS: a national society of individual members

Category of association (responses)	All national associations (391)	National assns. in AOCS budget range (82)	Individual memberships in AOCS budget range (43)	AOCS
<b>Income</b>				
Dues	50.2%	48.6%	47.3%	13.2%
Special payments	2.5	3.5	3.2	.1
Education programs	5.2	4.8	11.5	13.2
Certification/accreditation/standards	1.9	2.0	1.4	7.2
Meetings, conventions	10.8	11.5	8.9	13.4
Exhibits	4.3	4.5	2.6	2.9
Advertising	4.4	3.8	4.3	15.9
Subscriptions	3.2	2.4	3.9	15.0
Other publishing sales	4.3	3.2	3.6	10.5
Insurance programs	.9	1.3	.6	—
Grants, contracts	3.1	4.7	3.1	—
Investments	4.0	4.0	5.3	2.4
Others	5.4	5.8	4.3	6.3
<b>Expense by object</b>				
Salaries	27.0%	27.9%	24.4%	23.9%
Personnel taxes and benefits	5.2	5.7	4.7	3.2
Travel	7.4	8.8	8.2	.8
Occupancy	4.8	3.8	3.9	2.5
Communications	12.7	11.6	14.3	56.0
Data processing	1.3	1.4	2.5	1.4
Equipment supplier	3.9	4.2	4.2	3.7
Accounting, legal fees	3.3	4.0	2.0	.5
Additional services, fees	7.1	6.0	7.8	5.7
Other	18.1	18.3	19.8	2.4
<b>Expenses by function</b>				
Administration	28.6%	29.3%	25.2%	17.1%
Membership	7.5	8.8	10.3	1.1
Public relations	4.7	6.1	3.8	.1
Government relations	3.5	3.4	3.3	—
Publications	14.7	13.0	18.0	48.5
Conventions, meetings	13.6	14.1	12.1	14.3
Educational programs	6.7	5.8	11.4	11.6
Certification/accreditation/standards	2.8	3.0	2.3	6.1
Other	11.9	10.7	10.4	1.3
<b>Staff size, costs</b>				
Number of professional staff	13.8	5.6	5.0	5.0
Number of clerical staff	16.6	6.4	7.8	12.5
Total staff	30.4	12.0	12.8	17.5
Personnel costs per staff member	\$19,788	\$22,051	\$17,099	\$15,200

with an annual budget of about one million dollars.

Another problem is the "expense by object" listing where, Lyon notes, AOCS' accounting system does not match that in the ASAE questionnaire. Therefore, travel, equipment and supplies, and additional services are understated compared to other groups whereas communications is overstated, Lyon told board members. The "expense by function" listing, however, more closely parallels AOCS' accounting system and has less distortion, Lyon said.

"On the expense side, we appear to be using our money quite well," Lyon said. "We are not extravagant with salaries or administration. We spend far more of our money on our basic purposes than the average of any of the groupings into which we might be placed with 79.5% of our expenses going directly toward professional programs—publications, meetings, educational programs and certificate/standards.

"In staffing, we show a somewhat larger staff than average, but when we consider that 2½ to 4½ of our current staff are performing functions normally handled by a printer, we fall well into the normal range and our personnel costs per employee are significantly lower on the average than any of the categories in this comparison."



## Hans Kaunitz received Bailey Award

Hans Kaunitz, distinguished clinical professor at Columbia University, received the 21st Alton E. Bailey Award from the North Central Section of the American Oil Chemists' Society during a dinner meeting on March 11.

Dr. Kaunitz was selected for his "continuous record of contribution to the understanding of the biological effects of lipids in our diet" and work for the AOCS.

A native of Vienna, Austria, Dr. Kaunitz received his medical degree from the University of Vienna in 1930. His research in Austria centered on the metabolism of salt, and the main results of his continuing investigations appeared in a monograph, "Biological Effects of Salt."

He became a member of the Department of Pathology at Columbia University in 1942. His first publication in the U.S. dealt with tocopherol metabolism. During the 1950s, Dr. Kaunitz began studying the biological effects of oxidized fats and, with Vigen K. Babayan, initiated studies on the biological effects of medium chain triglycerides. During the past 20 years, Dr. Kaunitz has focused on the role of cholesterol in arteriosclerosis. He is presently working on

the "etiology of arteriosclerosis."

He received the AOCS Northeast Section's Achievement Award in 1971, the Government of the Philippines Presidential Merit Award in 1973, and the Republic of Austria's Great Medal of Honor in 1974. □

## Smalley Program offers 22 series

The 1981-82 Smalley Check Sample Program will offer the same 22 series as in the preceding year. The program is provided by the AOCS as a means for laboratories to check the proficiency of their analytical procedures.

A subscriber to a specific series receives a sample of uniform quality to that distributed to other subscribers. Each participant analyzes the sample using AOCS methods and notifies AOCS of the results. A final compilation of results of all participants indicates to a participant whether his/her analysis was accurate.

Information as to prices and schedules are available from the Smalley Committee, AOCS, 508 S. Sixth St., Champaign, IL 61820 USA.

The following check sample series are scheduled to be offered during 1981-82 (the number of samples in each series is shown in parentheses):

- Cottonseed (10)
- Peanuts (7)
- Fish meal (8)
- Edible fats (5)
- Tallow and grease (5)
- Sunflower (8)
- Soybean oil (4)
- NIOP fats and oils (5)
- Gas chromatography (fatty acid composition) (6)
- Cellulose yield (cotton linters) (10)
- Aflatoxin in cottonseed meal (7)
- Soybeans (10)
- Vegetable oil for color (6)
- Oilseed meals (5)
- Drying oils (6)
- Condensed fish solubles (8)
- Cottonseed oil (4)
- Safflower and rape (10)
- Fish oil (8)
- Aflatoxin in peanut meal (7)
- Aflatoxin in corn meal (7)
- Aflatoxin in milk (7)

### Error in AOCS Methods

An inadvertent error appears in Method Ai 1-80 of the AOCS Book of Official and Tentative Methods. On page 2 of that method, C(a) 7.a. should read as follows:

#### 7. Calculation

$$\text{a. Total foreign matter (weight)} = W2 + (W1 - W2) \left( \frac{W4}{W3} \right)$$

The error will be corrected in future editions of the methods book.